

AANI

ENERGY-OPS SECURITY AGORA

LAGOS - APRIL 10TH 2019



AGORA NEXUS

AGORA

In ancient Greek cities, an agora was an open space serving as an assembly area and a place for commercial, civic, social, and political activities

NEXUS

Latin nexus (“the act of binding together; bond”), from nectō (“bind”).

Together Agora Nexus has a simple meaning
A bonded gathering & market



Welcome Esteemed Colleagues,

I would like to firstly thank you for investing your time into attending the Energy-Ops Security Agora Lagos.

For many years I have worked within the Sub-Saharan Africa and ECOWAS region building communities within the Oil & Energy sector.

It is no secret that Nigeria is the hub and heartbeat of West Africa with the Oil & Energy sector being a vital resource for the economy, Government, industries and every day people.

The harsh reality is that with any mission critical resource or high value commodity comes the threat and reality of malicious activity whether it be petty criminality such as energy theft and vandalism or in the worst-case scenario K&R and militant activity.

With you all having security and operational responsibility within such an important infrastructure the aim of today and future programmes is to share best practice, benchmark strategies and more importantly have very open and candid debate around issues and 'Wahala' being faced.

Agora Nexus was created following an observation that the event managed services industry is spiralling into a dark tunnel of an industry where money is the leader and not the value of time.

The Agora mantra is to ensure that these end user driven meets, are purely focused around the educational and requirement needs of everyone involved. I look forward to a very insightful day of 'real chat' surrounding the issues you have highlighted over recent months.

Best,

Phil Manny

Founder & Director.

AGENDA

- 08:00 - 08:30** ● **Registration & Breakfast Networking**
- 08:30 - 08:45** ● **Welcome Remarks & House Keeping**
Phil Manny - Director & Founder - Agora Nexus
- 08:45 - 09:30** ● **Session 1**
Why is crime not reported? The power of “Security through Community” and the use of satellite imagery to protect assets.
Mark Sutcliffe - MD -CSO Alliance / Etienne Klein - Sales & Marketing Manager - Airbus
- 09:30 - 10:15** ● **Session 2**
Unified, Open and Secure Communications Platform, Why?
Ian Heath - VP Middle East Africa - Trilliant
- 10:15 - 10:30** ● **Networking Break**
- 10:35 - 11:20** ● **Session 3**
Kidnap for Ransom - What are the roles, authorities and quickest way to overcome?
David Wanogho - Head of Security & Community - Oilserv Ltd
- 11:20 - 12:05** ● **Session 4**
Journey management - different environments
Jared Higgins - CEO - Arcfyre Group
- 12:10 - 13:10** ● **Brain “Buster” Lunch**
- 13:15 - 14:00** ● **Session 5**
Community Collaboration to prevent internal threat
Samuel Apewalen - CSO - GMT Logistics
- 14:00 - 14:45** ● **Session 6**
Energy Theft, Vandalism and Petty Criminality
Ademola Ogunbanjo - GM Business Service Group - Oando
- 14:45 - 15:00** ● **Networking Break**
- 15:00 - 15:45** ● **Session 7**
Pre and Post- Election - Chaos to operation?
Open Forum
- 15:45 - 16:00** ● **Closing Remarks & Reflection on the day**
Phil Manny - Director & Founder - Agora Nexus
- 16.00 Onwards** ● **Post event drinks & Networking**

USE CASE SPONSORS



ARCFYRE
GROUP



Trilliant

PARTICIPATING COMPANIES





Jos Electricity
Distribution Plc.



ATTENDEES



Hezekiah Imonivwerha
GM, Security Services
Abuja Electricity Distribution Company



Tayla Kretzschmar
Customer Relations Lead
Arcfyre Group



Uchenna Nwokafor
Security Manager
First Exploration and Production



Blessing Onyeike
Country Security Manager
Halliburton



Samuel Apewalen
CSO
GMT Nigeria



Nelson Wilbert
HSE & Security Director
Schlumberger



Alvinmax Yenkw
Head - Safety & Security
Jos Electricity Distribution Plc



Mark Niblett
VP Global Security
Weatherford



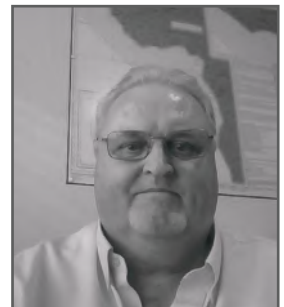
Capt. Gbenga Ajagbe
Chief Asset & Revenue Protection Officer
Ibadan Electricity Distribution Company Plc



Jean-Marc Ricca
MD - West Africa
BASF



Ian Heath
VP Middle East Africa
Trilliant



Ian Bruce
Base & Security Manager
Africa Diving Services



Harry Sarno
Regional Manager
Arcfyre Group



Janno De Wet
Group Security Manager
Smit Lamnalco



Osaze Igbinoba
Security Director SSA
Baker Hughes GE



Mark Sutcliffe
MD
CSO Alliance Ltd



Hilda Nwachukwu
Security Manager
Cummins



Ebenezer Obasa
Offshore Site Security
Coordinator



Ibrahim Muhammad
Security Manager
Emadeb Energy Services Ltd



Etienne Klein
Sales & Marketing Manager
Airbus



David Wanogho
Head Security and Community Relations
Oilserv Limited



Jared Higgins
CEO
Arcfyre Group



Ranbir Seth
VP Corporate Security
Indorama Eleme Petrochemicals



Ekponsi Ekponsi
Head of Security
CAMAC



Oneal Lajuwomi
CEO
Wavelength Integrated Power Services



Mike Bennett
Security Manager EU & Africa
Weatherford



Michael Igbodipe
Chief Security Officer
Ikeja Electricity Distribution Plc



Ibimina Grend
CSO
Hartmann Offshore Nigeria LTD



Matthew Mbonu
Security Manager
Port Harcourt Electricity Plc



Ademola Ogunbanjo
GM Business Services Group
Oando Energy Services



Lucky Fakrogha
Security Coordinator
Addax Petroleum



Col. Aminu Maitama Yusuf RTD
Head of Security
Kano Electricity Distribution Company Plc



Patrick Egheoma
Security Manager
Neconde



Ishaya Musa Makama
Security Manager
Yola Electricity Distribution Company Plc



Chuks Enwereji
Security Manager, West Africa
Shelf Drilling Inc

Session 1

Why is Crime Not Reported? The power of “Security through Community” and the use of satellite imagery to protect assets.

CSO Alliance Ltd

CSO Alliance has created expanding communities of like-minded maritime security professionals to enable and promote crime reporting, information sharing and collaboration, within a secure online environment. This supports delivery of a cost effective, threat-informed and efficient risk- based approach to maritime and cyber security.

We will overview and analyse the various barriers that inhibit efficient and timely criminal incident reporting. These can range from a company’s fear of revealing its vulnerabilities through to the impact of reputational loss. We will discuss how collaboration and secure information sharing can improve threat awareness and consequently risk management.

Airbus

Increasing threats and crimes in the gulf of Nigeria on Land and sea requires easy and reactive solutions to ease operations. With a major company project of digitisation of all its services, AIRBUS intends to present the state of the art of technologies and applications allowing security, safety and frequent and reactive imaging by high resolution satellites. AIRBUS would like to share its innovative projects with the attendees to get a feedback and design the required adapted services at reasonable cost.

Images in action - for example a library of images to help track your stockholding & detect crime . How satellite ‘on demand’; imagery can be part of your security tool box.



Mark Sutcliffe
MD
CSO Alliance Ltd



Etienne Klein
Sales & Marketing Manager
Airbus



KEY TAKEAWAYS

- Rethink and debate the way you log, report and share crime
- The importance of reliable threat information and analysis to improve overall risk awareness.
- How Airbus Commercial Satellite Imagery can support your security

Notes...

Session 4

Journey Management - Different Environments

Discussions around different practices incorporated in journey management in South Africa, Kenya & Nigeria



Jared Higgins
CEO
Arcfyre Group



ARCFYRE
GROUP

Road travel, especially in the developing world, can be unpredictable and in many instances, unsafe for foreign travellers unfamiliar with local driving conditions, environments and habits.

More often than we think, corporates expect staff to make their own arrangements, be it self-drive, metered taxi's other forms of transport, whilst on business travel, posing a significant risk to the business either as a result of motor vehicle accidents, robbery and in some instances abduction

Considering the risks involved with local and international travel, coupled with corporate's duty of care obligations, partnering with a reputable and professional security firm is no longer optional, its essential to provide you and your organization, with complete peace of mind when it comes to providing safe passage for all travelling staff.

Risks to business and human capital is far too great to ignore the need to ensure journey management policies are implemented for travelling staff in or to areas where the risk justifies such practices

KEY TAKEAWAYS

- Understanding complex & ever-changing operating environments
- Understanding the value in comprehensive, customized & cost-effective Journey management solutions
- Partnering relationships and expectations
- Duty of Care
- Holistic & resilient security services for unique situations

Notes...

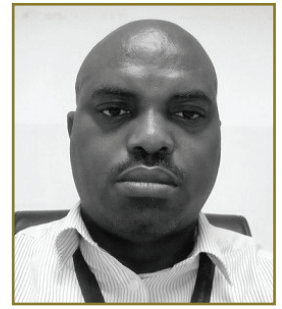
Session 5

Community Collaboration to Prevent Internal Threat

Critical infrastructure especially in the energy sector is challenged by different threats globally, in Africa hostile communities has constituted the greatest threat to organizations working within its environment. Insecurity are threats that is inimical to business growth. Africa depends on energy to drive the needed development and growth and while optimization of energy depends on sustainability which creates the predictability that is required and the needed requirement for long term projects to thrive. Insecurity affects the quality of life, productivity and effectiveness of the workforce and organization strategic plan.

Organizations needs to build a sustainable relationship with stakeholders especially host communities who have high expectations from the organization, to preserve its culture and foster economic and social developments that is mutually beneficial. Community collaboration has been identified as the best approach to managing threats arising from the communities.

At the end of the Agora, participants will be conversant with the following strategies necessary to reduce internal threats through community collaboration



Samuel Apewalen
CSO
GMT Nigeria



<p>KEY TAKEAWAYS</p> <ul style="list-style-type: none">• Dialogue by projecting the interest of the people (MOU)• Managing environmental impact by showing sensitivity to the community concerns.• Contributing to local human, culture and social-economic development, by designing and implementing community programs (CSR).

Notes...

Session 6

Energy Theft, Vandalism and Petty Criminality



Ademola Ogunbanjo
GM Business Services Group
Oando Energy Services



KEY TAKEAWAYS

Notes...

UPCOMING AGORA'S

ENERGY-OPS SECURITY AGORA LAGOS 2

OCTOBER 10TH 2019



ENERGY-OPS SECURITY AGORA KENYA

NOVEMBER 5TH 2019





The future-ready open and secure communications platform for your smart grid, smart city, and IoT applications.

Connecting the World of Things[®]

www.trilliant.com



Who is Secure Drive

Secure Drive is a customer centric driven business specializing in secure passenger transportation, be it a full day or point to point service

Secure Drive strives to be the leader in secure passenger transportation, be it in Africa, The Middle East or Asia

As a member of the Arcfyre Group, one of the leading boutique protective and risk consulting firms, Secure Drive has a wealth of experience providing solutions for Multi Nationals and 'Non Profits' specifically designed to mitigate risks relating to road travel in emerging markets. Solutions provided are innovative and may be customized to suit most requirements

Secure Drives operational staff are subject to a rigorous screening process and much successfully pass mandatory training which includes subjects such as

- Defensive / Advanced driver training
- Security awareness
- Hijack avoidance and prevention
- First Aid

Staff are required to drive the routes to determine the most efficient and safest route to use, prior to transporting a customer, this is specifically designed to ensure our customers arrive safely and on time

What do we do

- Meet & Greet Services
- Discreet armed escort services
- Secure Transportation
- Proactive vehicle tracking
- Active trip monitoring via our 24/7 GSOC
- Pre-trip planning
- Dedicated journey facilitator
- Trip Brief
- Country & City risk reporting
- Customer / comfort and security focused

Why Secure Drive?

Road travel, especially in emerging markets or the developing world can be unpredictable and in many instances unsafe for foreign travelers unfamiliar with local conditions, customs and 'hotspot' areas to avoid

Considering the risks foreign travelers face while traveling for business, coupled with a corporates moral and fiduciary obligation with Duty of Care, partnering with a trusted and reputable security partner makes complete business sense. Secure Drive offers not only a safe transportation solution, but a peace of mind for everyone involved, from C-Suite executive to security manager to the travelers themselves.

Getting into a vehicle that may not have been serviced or maintained with an unknown, untrained driver is only the first of a myriad of problems travelers may experience, what if as a result there is an accident as a result of mechanical failure or driver negligence? Access to healthcare may be limited or even hours away, if this could be avoided, why shouldn't it

Secure Drive offers a high end solution to a problem that corporates and business travelers face every day, ensuring an increase in productivity while minimizing risks to the business while integrating technology and physical skill sets to improve safety and efficiency

Our 24/7 Global Security Operations Centre monitors all movements and pro-actively creates geo-fences to ensure staff avoid all dangerous or risky areas. Our GSOC monitors traffic flow, flight / airline operations / Open source media and we have a social media intelligence program allowing for early detection of an incident

Our Clients

Our client list includes staff, executives, founders and C-Suite from some of the largest NGO's and Multi Nationals, many of whom travel frequently in and around emerging market environments in Africa, Asia and the Middle East.

Our customers love the consistency in service delivery, dedicated journey facilitators and hands on monitoring by our GSOC knowing full well that all efforts to ensure customer safety and comfort and have been exhausted

COMFORT WITHIN CONSTRAINT



SECUREDRIVE

DRIVEN BY EXCELLENCE

Flexible solutions for your individual needs



AGORA NEXUS

WWW.AGORANEXUS.COM